

Contact us :



Port Training Institute

Alexandria Port - Beside Gate BO. 27
P.O.Box 123 Sidi Gaber - Alexandria
Tel : (+20 3) 4865087 - 4843859
Fax : (+20 3) 4829930
e-mail : info@pti-aast.org
website : www.pti-aast.org



Valenciaport Fundacion

Sede APV, Fase III, Avda.
Del Muelle del Turia, S/N
46024 Valencia - Spain
Tel : +34 963 939 400
Fax.: +34 963 939 461
e-mail : formacion@fundacion.valenciaport



الأكاديمية العربية للعلوم والتكنولوجيا والنقل البحري
Arab Academy for Science, Technology & Maritime Transport



Port Training
Institute



AASTMT - PTI & Valenciaport Fundacion Cooperation



A Joint Diploma Future Investments in Ports: Towards new PPP approaches

Target Group : Managers and staff, members of public and private bodies involved in port and terminal developments.

1st Week in Alexandria, Egypt 2nd Week in Valencia, Spain
25 Hours per week

Future Investments in Ports: Towards new PPP approaches

Introduction

Objective of investment in port sector is generally known to be profit maximization, The course focuses on the issues needed to be considered before the decision to proceed to costly expansions, Profitability, economic impact and financing are seen as the most critical nodes in the complex chain of port investment decisions.

Course objectives

Provide participants with a thorough understanding of how Port and Terminal Projects are developed from financial point of view and also introduce the Full-cycle port investment assessment.

Participants

Managers and staff, members of public and private bodies involved in port and terminal developments.

Course Content

1st Week in Alexandria



Investment opportunities in ports

- 1- Maritime Transport Market & Business opportunities in/for ports
- 2- Port Competition and Strategies
- 3- Market Analysis and traffic forecast

The transaction process

- 1- Tendering process
- 2- The concession agreement
- 3- Lifecycle analysis of PPP. Landlord vs. operator.

2nd Week in Valencia



Private Public Partnership agreements for investing in ports

- 1- PPP models in the Port Sector
- 2- Feasibility analysis for port investment appraisal
- 3- Project Finance
- 4- Best practices in PPPs in Spain

Services included in the rate

Hotel 4* (Including Breakfast) - The Hotel is only 10 minutes walking distance from the port - coffee breaks during the class sessions - Diploma awarded by **AASTMT** and **Valenciaport Fundacion** Printing during the last day of the course - City tour - Stationery : pens, Book notes, Folders, etc.

Trainers & Methods

The trainers

Port Financial departments (Managers & Employees)

Methods

- Theoretical and practical informations
- Experience exchanges,
- Practices based on real experiences of the trainees

Presentations

- PowerPoint - Written support